


Supply is low but high demand continues...

Home sales are outstripping supply in the Southern California Real Estate Market. Inventory is at record lows and so are mortgage rates. These factors coupled with continued growth in jobs and income add up to a Seller's Market. Opportunity is knocking and it's time to answer the door before inventory begins to increase over the later summer months.

SAN DIEGO COUNTY	 Active Listings: 4,578 ↓ 13.6%
	 Median Sales Price: 526,500 ↑ 6.4%
	 Median Days on Market: 28 ↓ 15.2%
ORANGE COUNTY	 Active Listings: 3,732 ↓ 17.5%
	 Median Sales Price: 700,000 ↑ 6.1%
	 Median Days on Market: 58 ↓ 9.4%
LOS ANGELES COUNTY	 Active Listings: 9,643 ↓ 29.7%
	 Median Sales Price: 541,000 ↑ 6.5%
	 Median Days on Market: 51 — SAME
RIVERSIDE COUNTY	 Active Listings: 9,643 ↑ 20.5%
	 Median Sales Price: 541,000 ↓ 4.2%
	 Median Days on Market: 51 ↓ 8.8%